

David Calderone

Experts in Blow Mold Consulting, Training and Comprehensive Solutions

615-785-4226

Training, Retaining and Recruiting Employees is always on the minds of every Owner and Manager in a Blow Molding Plant.

Work force development is what all of us need, but it is hard to justify or quantify the cost of training. If you could give six of your employees "The Fundamentals of Blow Molding Training" for under the cost of twelve hours down time, you would do it.

I heard this scenario at a seminar that I attended and I think it is worth repeating. "If I train them they will look for a better job somewhere else". "What if you don't train them and they stay", what do you have? If you invest in your technicians and they save you twelve hours of down time in a year, you have just recovered all your training expenses.

Please let me introduce myself I am Dave Calderone, President of Alternative 4 Plastics, a common sense, hands on consultant serving the blow molding industry.

I have been blow molding for over 45 years and was a plant manager by the age of 25. My career began on the shop floor packing and over time, I became an operations manager overseeing a 150-employee plant having three unions in the facility. I have served on the SPE Blow Molding Board of Directors, and the must repeated statement is "I can't find good talent". If you have good employees we can give them the skills to be "talented".

If I peeked your interest, please check out my web site or give me a call. It's Free.

www.alternative4plasticsllc.com

I have been in your shoes and time is valuable, so thank you for your time in advance.

David D Calderone, Consultant for Plastic Blow Molding



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Mauser Group, Consolidated Container, Clearplass Containers and Liqui-Box are a just a few of the large corporations for whom I have worked. My career includes many start-tofinish projects with large companies such as J&J, Zimmer Patient Care, Corning, several medical companies and cosmetic companies like Victoria's Secret, Bath & Body Works, and Crabtree & Evelyn.

As a co-owner in a fast-growing business in personal care containers, I managed a three-facility operation. Subsequently, purchased by one of the top 20 ranked blow molding companies in the country. That company is still in operation.

I have interacted closely with the State's Industrial Development Boards while building two green field plants' from start to finish. I served on one of the Industrial Development Boards after building a plant in their area. I recently served on the Society of Plastics Engineers Blow Molding Division Board of Directors and was Chair of the Division's Education and Training Committee.

Alternative 4 Plastics LLC

provides these customized services and instruction in the following areas:

Customized Training Solutions

In-plant training

Operator, management or maintenance emphasis

"Holy Grail" Parison Programing and Understanding it

Technical Consulting

Design critique for ease of molding	Central systems recommendations
Mold design assistance	Plant layout
Processing assistance/ cycle optimization	Primary and auxiliary equipment recommendations Machine costing
Mold and tooling recommendations	
Resin nomination and qualification	



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Testimonials



"Dave Calderone is an expert in the field of blow molding. Through his hard work, knowledge, and years of experience, Calhoun Community College is now able to offer training to future technicians for the blow molding industry. Dave developed the curriculum centered around the skill set required to be successful as a blow molding technician and coordinated acquiring the equipment needed to train tomorrow's technicians. We are truly grateful for Dave sharing of knowledge acquired over his careers.

> Tad Montgomery, Assistant Dean for Technologies and Workforce Development Calhoun Community College Decatur, Alabama

FGH

"Our company has worked with Dave for over 20 years developing blow molding projects and then implementing into production with molds and machinery. Dave's knowledge and professionalism has been extremely valuable for the success of the projects. We truly enjoy working with him.

> Eric Hohmann, President FGH SYSTEMS INC. Denville, New Jersey



"David Calderone came highly recommended to us by a supplier approximately one year ago. He did an excellent job for us over the life of a nine-month project. His working knowledge of production and processing were extremely detailed and timely in his responses. We had a very positive experience working with him.

> Michael Morris, President GEO Plastics Vernon, California

Clearplass Containers, Inc.

"From concept to completion, Dave oversaw the building of my Alabama blow molding plant. Under his leadership, and guided by his manufacturing expertise, we brought the plant on-line and within budget. As the plant matured, David was responsible not only for the operation of the plant, but also for the design and manufacture of our blow molded product line. And when we had issues with customer designs or tools, Dave was always able to identify the issues and lead the corrective action efforts. Bottom line, he made us money.

> Peter Powers Atlanta, Georgia

WCI WESTERN CASE INC

"David provided value the first day he worked with us. His energy, insight and understanding of Blow Molding and related machinery & equipment provided the guidance we were looking for as we implemented our growth plan. In addition, David personally worked with me and provided pragmatic and pointed feedback to my strategic plans ... this was a welcome interaction I enjoyed. David also provided mentoring and coaching to our Operations Manager and Sales Manager, this was a huge benefit to our Leadership Team! David will help you on *multiple areas of your organization – use* him wisely!

> Mario Robles, President Western Case, CA